

## Dealer Application Form

Company Details:						
Company Name						
Date of Establishment		Type of Organization				
Business license No.		VAT No.				
Website		E-mail Address				
Telephone No.		Fax No.				
Company Address					Zip Code	
Number of Employees	Directors/ Managers		Human Resource			
	Sales & Marketing		Purchasing			
	Engineers		Logistics			
	Quality Control		Others			
Office Area		m <sup>2</sup>	Warehouse Area		m <sup>2</sup>	
Active Trade References: "please list the top brands which you've been dealing with"						
Brand Name	How long have you been with this brand?	Main Products	Relevant Territories or Industries	Distributorship [ please tick ✓ ]		
				Exclusive	Non-Exclusive	
1)						
2)						
3)						
4)						
Sales Performance:						
Total Sales	Year N-1		Current Year N		Year N+1 (forecasted)	
	\$		\$		\$	
Percentage of Sales	In Semiconductor	In Alternative Fuel	In Oil & Gas	In Power Plant	In Petrochemical	Others
	%	%	%	%	%	%
Territory and Particular Industry: "please state which region/country and particular industry you are applying for"						
Region / Country			Particular Industry			
1)			1)			
2)			2)			
Your target turnover for FITOK products:						
First 6 months	\$					
First 12 months	\$					

Contact Persons:			
Main Contact Person		Alternative Contact Person	
Full Name		Full Name	
Title		Title	
E-mail Address		E-mail Address	
Telephone No.		Telephone No.	

I hereby certify that all the information provided by me in this application is correct to the best of my knowledge and I authorize **FITOK Group** to investigate and verify the information I have provided herein.

\_\_\_\_\_  
Signature / Company Stamp

\_\_\_\_\_  
Date